

## Overview of opportunity

Arcora Foundation recognizes the challenges facing Washington's safety net dental clinics and their patients since the onset of COVID-19. Arcora Foundation's vision is that all people enjoy good oral and overall health, with no one left behind. Considering that safety net clinics: provide access to care for significant numbers of people experiencing the burden of oral disease, serve large numbers of patients, and employ large numbers of dental providers, Arcora Foundation is offering funding to support safety net clinics in Washington. While there are limited resources in the face of great financial need, the goal is to help maintain some level of access to dental care for the most vulnerable people across the state. This application will help assess the current challenges and needs. Arcora Foundation will determine award amounts and the number of awards based on available funds and several criteria including: level of financial need and impact to dental services due to COVID-19 (45%), patient population and severity of oral health disparities (45%), and other considerations (10%). See FAQs below for more information.

NOTE: Arcora Foundation will provide Tribal clinics, Tribal FQHCs and Indian Health Service Dental Programs with a separate opportunity to request funding support. That request will be released in the coming month. In the meantime, please contact Sarah Borgida at [sborgida@arcorafoundation.org](mailto:sborgida@arcorafoundation.org) or 206.473.9025 with questions related to this opportunity.

## To qualify for an Arcora Foundation Safety Net Support Grant, your organization/request must meet the following criteria:

1. Tax Status. Applicant must be one of the following:
  - a. Public charity with tax-exempt status under section 501(c)(3) of the Internal Revenue Code
  - b. Public or governmental entity such as a school or health district
2. Location. Organization must have a physical presence in Washington.
3. Request. The funds requested must be used for the following areas (additional information can be found in FAQs):
  - a. Operational sustainability of existing dental clinics and/or new equipment to address COVID-19 related needs
  - b. Dental clinics that predominantly serve Medicaid or uninsured patients in Washington
4. Financial Information. Applicant must submit or have on file with Arcora Foundation:
  - a. Current W-9
  - b. Direct Deposit Authorization

## Application

### General:

1. What is the name of your organization?

2. Who is the primary contact for this application?

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Email: \_\_\_\_\_

Phone: \_\_\_\_\_

Below please find the funding criteria and corresponding questions/requests:

**Funding criteria: Likelihood organization will have to close dental clinic(s) if additional funding is not received in the next 3-6 months and the level of financial support needed to sustain dental operations. (0 to 45 points)**

1. What is the likelihood your organization will have to close dental clinic(s) in the next 3-6 months?

Please include 100 word narrative

2. Please list your reserve levels and any restrictions/allocations.
3. Do you anticipate expending your reserves as a result of this crisis?  

YesNoUnknown

  - a. If yes, by when?
4. What is the anticipated monthly financial need to keep your dental clinic(s) operational after clinics reopen?
5. Please attach a list of financial supports that your organization has secured and/or requested in response to the COVID-19 crisis (grants, loans, donations, other). If the funds have not yet been received, note the likelihood of receiving the funds.
6. Please provide a 100-word high-level narrative of how the grant funds would be utilized to support your existing dental operations. If your organization plans to use the funds for staffing, provide details on the number of staff and types. Please attach a project budget.
7. Please attach your 2020 adjusted budget projections based on COVID-19 for entire organization.
8. Please attach your Profit and Loss comparison for March (2020/2019) and April (2020/2019).

**Funding criteria: Organization's patient population and severity of oral health disparities. (0 to 45 points)**

1. Please provide a description of the racial and ethnic makeup, income, ages, etc. of the patient population served, including any additional demographic information you would like to share. (up to 250 words)
2. Please attach a list of your organization's dental clinic(s) and location(s).
3. What is the total number of dental patient visits provided by your organization in 2019?

**Funding criteria: Additional information Arcora Foundation may gather from other data sources (i.e. Medicaid data, HRSA data, expert interviews, etc.). (0 to 10 points)**

1. Is there any additional information you would like to share? (Up to 250 words)

**Please go to the end of this document for grant application submission instructions**

**Funding FAQs**

**How will grants be evaluated?**

Grants will be evaluated based on the following (out of 100%): level of financial need and impact of COVID-19 on dental services (45%), patient population and severity of oral health disparities (45%), and other considerations (10%).

**How much funding will be distributed?**

The total funding amount is still being finalized. Applications received from clinics will help in determining available funding.

**What is the maximum grant award?**

The size of grant awards is still being finalized and the applications from clinics will help determine the grant awards.

**What can the grant funds be used for?**

1. Operational sustainability of existing dental clinics including dental clinic overhead costs, needs and staff retention.
2. New equipment to address COVID-19 related needs (e.g. intra-oral camera for teledentistry services, patient and provider safety, including PPE, etc.)

**What will the grants not support?**

Expansion of existing dental clinics or construction of new dental clinics; support or expansion of dental education programs.

**Will the grants have reporting requirements?**

Yes, but they will be minimal and will include a short narrative on how the grant funds were used and what innovations have come about due to COVID-19. A template will be distributed to grantees.

**Why are the applications due so soon?**

Recognizing that clinics have lost significant amounts of revenue for over 8 weeks and with the reopening of dental scheduled for May 18, we want to ensure funding is distributed as quickly as possible to help dental clinics stay open.

**Where is the funding coming from?**

The funding will be provided by Arcora Foundation. The Foundation is fully funded by Delta Dental of Washington.

**When are applications due?**

Priority will be given to applications received by May 26, but applications will be considered on a rolling basis after that time. If you cannot complete the application by May 26, but intend to apply, please contact Chad Lennox, [clennox@arcorafoundation.org](mailto:clennox@arcorafoundation.org).

**When will funding be disbursed?**

Early June.

**What if I have more questions?**

Please contact Chad Lennox, [clennox@arcorafoundation.org](mailto:clennox@arcorafoundation.org). Due to the anticipated high volume, we will do our best to respond within 2 business days.

**Instructions for submission:**

Once you click on "Submit Application Here" you'll be taken to an auto-generated email. Please make sure and attach the following organizational documents:

- List of financial supports that your organization has secured and/or requested in response to the COVID-19 crisis (grants, loans, donations, other)
- Project budget
- 2020 adjusted budget projections based on COVID-19 for entire organization
- Profit and Loss comparison for March (2020/2019) and April (2020/2019)
- List of your organization's dental clinic(s) and location(s)